

## MARKETING

### PRODUCT LINE MANAGER

ITT Industries-McDonnell & Miller is an established manufacturing company located on the northwest side of Chicago. We are a division of a Fortune 200 firm, and we are a leading producer of electronic and electro-mechanical controls, steam vents and traps for the heating industry. We presently have an opportunity for an experienced marketing professional to join our team.

The successful applicant will assume responsibility (recommending and executing marketing programs) for market and customer requirements for steam specialty products. This includes all marketing management functions, such as: responsibility for overall sales volume and margins; interfacing with internal/external organizations and customers; creation of literature; and communications and pricing strategies. This manager works closely with other internal business functions, such as product engineering, quality control, purchasing and manufacturing, to manage current and future needs.

Candidates should possess a thorough familiarity with modern marketing methods. Experience must include a minimum of three years in technical sales, distribution/wholesale/OEM sales, product planning or product management, in a business-to-business environment. Steam product sales and marketing experience highly desirable. Minimum Bachelor degree required.

Interested, qualified candidates may forward their resumes (with salary history) to:

ITT Industries-McDonnell & Miller  
Attention Human Resources  
3500 N. Spaulding Ave.  
Chicago, IL 60618  
Fax: 773-267-5458

We support a drug-free and smoke-free work environment.  
EOE/M/F/D/V  
[www.mcdonnellmiller.com](http://www.mcdonnellmiller.com)

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